



Data Integration and Visual Analytics

## What makes us different from Tableau?

**Our commitment to service and scale:**



**XPert** is a managed data integration and visualization platform designed specifically for pharma sales, operations, and business intelligence needs.



**Tableau** is a self-service data visualization and analytics tool designed for both individual users and enterprise data analyst groups.

Data		
<b>Data Sources</b>	Unlimited data sources/sets, with more than 100 standard connections	More than 100 different data sources/sets
<b>Data Integration</b>	Managed integration	Manual data blending
<b>Data Validation</b>	Rule-based validation	No
<b>Cloud Based</b>	Yes, also available via private cloud	Yes, also available as self-hosted
<b>Data Refresh</b>	Automatic, Manual, Ad-hoc	Automatic, Ad-hoc
Analytics		
<b>Analytics</b>	Managed analytics based on scoping and ad-hoc requirements	Self-service analytics
<b>Visual Analytics</b>	Yes, including mapping, charting, tables, territory, and cross-reference	Yes, including mapping, charting, tables, territory, and cross-reference
	Visualization Designer	Visualization Designer
<b>Predictive Analytics</b>	Bayesian, Custom Modeling	Can be modeled in R
<b>Data History</b>	Update History, Data Rollbacks	Revision History, Data Rollbacks
<b>Query Data</b>	Yes	No
<b>Data Drilldown</b>	Yes	Yes

(continued...)



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Functionality		
<b>Dashboards</b>	Native dashboards customized to users, with ability to view saved/frequent reports	Embed visualizations in Salesforce, Sharepoint dashboards
<b>Sales-team specific features</b>	Custom dashboards to help reps manage territory, alignment, and business planning	
<b>Accessibility</b>	Responsive web app, Android app, iOS app	Responsive web app, Android app, Desktop app
	Custom Sales Rep app for on-the-go planning and data support	
<b>Users</b>	Unlimited users, with custom roles and permissions groups	Pay-per-user with unlimited users, authoring/viewing roles
<b>Integrations</b>	Integrate with existing technology, systems, and data feeds	Integrate with data feeds, APIs
<b>Customization</b>	Export integrated data to support 3rd party applications/APIs	SDKs for custom development
	XPert platform can be used to power custom-built applications	
<b>Exporting</b>	Export select, bulk, raw/flat data files Export to Excel, PPT	Export select data to Excel, Assess, clipboard
	Generate reports in PPT, Xcel, and PDF formats	Reports in proprietary .twbx format
	Visualizations as image, PPT formats	Visualizations in image formats
<b>Security</b>	HIPAA (optional), SSL, Two factor authentication, SAML	SSL
Pricing and Support		
<b>Pricing Structure</b>	Brand-level licensing, unlimited users	User-level licensing, additional upgrade costs
<b>Service</b>	Dedicated account and support team	Community forum support, pay-for-dedicated support
	White-label brand customization	
<b>Internal Support Requirements</b>	Limited IT support needed for initial set-up and integration	Requires internal IT team support and dedicated data analysts

Interested in seeing XPert in action?  
Schedule a personalized demo: [info@xsunt.com](mailto:info@xsunt.com)